

**Fiscal 2022**

# **Government Contracting Playbook**



**Bloomberg  
Government**



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# Top 20 Federal Contracting Opportunities in Fiscal 2022

## Executive Summary

BGOV's Fiscal 2022 Top 20 Opportunities are valued at least \$238 billion over their lifetimes.

- Opportunities are split evenly between IT and professional services; some contracts include significant construction, R&D, and maintenance and repair components.
- A continuing resolution and other budget processes are delaying RFP releases.
- Most of the Top 20 opportunities call for multiple award contracts (MACs) and several consolidate multiple incumbent vehicles.
- GSA is seeking no maximum ceiling for two large opportunities: BIC MAC and Polaris.
- Cyber requirements are being incorporated into nearly all types of technology procurement, and costs are being "baked into" the prices paid.
- Most of the top opportunities have a significant small business component.

## Report Methodology: Qualifying Opportunities

Opportunities in this report are classified as information technology or professional and engineering services. Solicitations for weapons systems and contracts to manage labs at agencies such as the Energy Department are excluded based on the narrow field of likely competitors.

Rank	Title	Agency	Estimated Value (\$ in billions)
1	<a href="#">National Cancer Institutes Frederick FFRDC</a>	HHS	\$89
2	<a href="#">GSA Services MAC ("BIC MAC")</a>	GSA	*\$60
3	<a href="#">Mission Partner Environment (MPE)</a>	Air Force	\$10
4	<a href="#">GSA Polaris GWAC</a>	GSA	*\$10
5	<a href="#">Evolve</a>	State	\$8
6	<a href="#">Common Hardware Systems-6th Generation (CHS-6)</a>	Army	\$7.8
7	<a href="#">USACE Horizontal Construction MATOC</a>	USACE	\$7
8	<a href="#">Enterprise Cyber Capabilities (EC2)</a>	Air Force	\$6
9	<a href="#">GSA Cloud BPA</a>	GSA	\$5
10	<a href="#">Access</a>	State	\$5
11	<a href="#">DCSA Background Investigation Fieldwork Services</a>	DCSA	\$4.5
12	<a href="#">Integrated Procurement Service Agent</a>	USAID	\$4.1
13	<a href="#">Combating Weapons of Mass Destruction R&amp;D</a>	DTRA	\$4
14	<a href="#">Army TADSS Maintenance Program 2</a>	Army	\$4
15	<a href="#">Next Generation Delivery Services (NGDS 2)</a>	USTRANSCOM	\$2.6
16	<a href="#">Enterprise Development Operations Services</a>	IRS	\$2.6
17	<a href="#">Integrated Logistics Management Services</a>	State	\$2.5
18	<a href="#">Comprehensive Technical Assistance for Health Supply Chain and Pharmaceutical Management</a>	USAID	\$2.5
19	<a href="#">IT Innovative Procurement for Strategic Sourcing (ITIPSS)</a>	FAA	\$2.4
20	<a href="#">TCloud Services</a>	Treasury	\$1
Total Value of BGOV Fiscal 2022 top Opportunities			\$238

\*GSA is seeking no maximum contract ceilings for the BIC MAC and Polaris GWAC; dollar amounts represent analysts' prior estimates.

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# 1 Frederick National Laboratory for Cancer Research (Federally Funded Research and Development Center)

## Description

- Cost-estimate and substantive changes released in a [Feb. 4 update](#) to the draft request for proposals brings NCI's estimated value for the contract to a maximum of \$89 billion—more than thirteen times the ceiling value of the current iteration of the contract (\$6.6 billion) for operations and management
- Will provide strategic planning and program management, business operations and facilities management, scientific operations, IP and technology transfer reporting
- Frederick National Laboratory for Cancer Research conducts research and research support for National Cancer Institute programs, other institutes and centers at the NIH (notably including the National Institute of Allergy and Infectious Diseases) and for other agencies.
- Expected contract ceiling higher than incumbent contract's ceiling value of \$6.6 billion and term of contract to extend from eight years to 10 years

Details	
Program	<a href="#">National Cancer Institute, Frederick Lab</a>
Estimated value	\$89 billion (NCI estimate)
Agency	<a href="#">Health and Human Services</a>
RFP release date	Q2 FY22 (NCI estimate)
Award date	Q4 FY23 (NCI estimate)
Contract duration	25 years
Incumbents	Leidos Holdings Inc: <a href="#">\$2.39 billion</a>
Classification	MIHA: Operation of GOCO facility AN12: Health R&D services

- **BGOV Take:** There are 14 Federally Funded Research and Development Center contracts worth a combined \$32 billion since fiscal year 2012 that are [set to expire in the next 24 months](#). Prime contracts awarded to the government-owned, contractor-operated FFRDCs have combined to result in nearly 14,000 subcontracts worth \$10 billion in the last ten years. [Read more from BGOV.](#)

# 2 GSA Services MAC

## Description

- Combines these multiple award contract vehicles: One Acquisition Solution for Integrated Services ([OASIS](#)); OASIS Small Business; Human Capital and Training Solutions ([HCaTS](#)); and Building, Maintenance, and Operations ([BMO](#))
- Includes between nine and 15 related functional areas ("domains") aligned with NAICS and GSA category management markets but with some specialized domains based on specific agency needs
- Contract will be continuously open for bidding and meet best-in-class contract requirements, making it a preferred vehicle across all agencies
- Distinguished from GSA's consolidated Multiple Award Schedule (MAS)
  - Top priorities include non-commercial services, cost-reimbursable contract types, and integrated services
- Domain awardees receive all CLINs (NAICS codes) in that domain
  - Sub-CLINs align to each business size/socioeconomic type of parent CLINs

Details	
Program	<a href="#">GSA Services MAC</a>
Estimated value	\$60 billion+ (GSA is pursuing a FAR class deviation to award contract with no ceiling)
Agency	<a href="#">General Services Administration</a>
RFP release date	FY23 (GSA estimate)
Award date	Continuous submissions and awards
Contract duration	TBD
Incumbents	<ul style="list-style-type: none"><li>• OASIS &amp; OASIS Small Business: 449 contracts totaling <a href="#">\$39.9 billion</a></li><li>• HCaTS: 71 contracts totaling <a href="#">\$585 million</a></li><li>• BMO: 40 contracts totaling <a href="#">\$285 million</a></li></ul>
Classification	R: Professional Services with specialized domains

- **BGOV Take:** The consolidation of one of the most successful professional services MACs (OASIS) with HCaTS and BMO in addition to the combination of flexible bidding terms with BIC status will make this contract a must-have for experienced professional services companies. [Read more from BGOV.](#)

# 3 Mission Partner Environment (MPE) Command and Control and Intelligence Information Sharing Capabilities

## Description

- Will provide enterprise-level, worldwide interoperable Command, Control, and Intelligence (C2I) information sharing capabilities
- Four pillars:
  - operation, maintenance, and sustainment
  - architecture, engineering, and integration
  - transformative effort
  - independent verification and validation
- Expected contract ceiling higher than three incumbent contracts' combined ceiling value of \$6.7 billion indicates that additional requirements will be incorporated into the new contract
- Air Force hasn't announced the number of awards, but Bloomberg Government expects four separate contracts, one for each pillar
- **BGOV Take:** There are currently 112 interested contractors, and the Air Force has held town halls regularly to provide update on the acquisition. An October 2021 Town Hall noted a period-of-performance extension to General Dynamics on the US BICES-X IDIQ while MPE competition remains open.

Details	
Program	<a href="#">Mission Partner Environment (MPE)</a>
Estimated value	\$8 billion-\$10 billion
Agency	<a href="#">Air Force</a> (DOD)
RFP release date	Q2-Q3 FY22 (BGOV estimate)
Award date	Q3-Q4 FY22 (BGOV estimate)
Contract duration	5 years (BGOV estimate)
Incumbents	<ul style="list-style-type: none"><li>• General Dynamics Corp.: <a href="#">\$666 million</a></li><li>• SOS International LLC.: <a href="#">\$128 million</a></li><li>• Trace Systems Inc.: <a href="#">\$66 million</a></li></ul>
Classification	D: IT and Telecommunications

- Related on BGOV: [Defense Budget How-To](#)

# 4 GSA Polaris GWAC

## Description

- Replaces GSA's Alliant 2 Small Business GWAC canceled in July 2020
- Comprises a suite of multiple award IDIQ contracts to provide commercial and non-commercial customized IT services and IT services-based solutions
- Composed of four small business pools based on company size and socioeconomic status:
  - Unrestricted small business
  - HUBZone small business
  - Service-disabled veteran-owned small business
  - Women-owned small business;
- GSA seeking experience with leading-edge IT services, including cloud services, cybersecurity, data management, software development, information and communications technologies, IT operations and maintenance, and system design
- **BGOV Take:** GSA plans to issue 310 spots between the four pools. Officials released the proposed self-scoring rubric in late September 2021. Experience with emerging technologies and cybersecurity will be a key differentiator. [Read more from BGOV.](#)

Details	
Program	<a href="#">GSA Polaris GWAC (GSA Polaris)</a>
Estimated value	Incumbent contracts are worth \$10 billion; no Polaris contract ceiling sought
Agency	<a href="#">General Services Administration</a>
RFP release date	Feb. 2022 (GSA estimate)
Award date	2022 (GSA estimate)
Contract duration	10 years
Incumbents	68 Alliant Small Business contracts totaling <a href="#">\$9.6 billion</a>
Classification	D: IT and Telecommunications

# 5 Evolve

## Description

- State plans to replace one of its largest IT contracts, [Vanguard 2.2.1](#), and 22 other existing contracts and task orders with a new multiple award, indefinite-delivery, indefinite-quantity (IDIQ) contract
  - The proposed 10-year contract would supply global IT infrastructure, telecommunications, end-user device management, application development and maintenance, cybersecurity, and IT support services
- Evolve will consist of five pools and State will make up to six task order awards per pool:
  - IT Management (the single awardee in this pool is barred from the other pools)
  - Networks & Telecom Services
  - Cloud & Data Center - reserved for small business
  - Application Services
  - Customer & End User Services
- BGOV Take:** State's preferred industry partners are those with [experience managing IT projects in remote, challenging environments](#)—e.g., in politically unstable countries like Iraq and Afghanistan or under extreme conditions, such as repairing undersea trans-oceanic cables. [Read more from BGOV.](#)

Details	
Program	<a href="#">Evolve IDIQ</a>
Estimated value	\$8 billion
Agency	<a href="#">State</a>
RFP release date	Q2 FY22 (BGOV estimate)
Award date	August 2022 (State Department estimate)—Pool 1 will be awarded first
Contract duration	10 years
Incumbents	<ul style="list-style-type: none"> <li><a href="#">Science Applications International Corp.</a> (Vanguard 2.2.1)</li> <li>Directviz Solutions LLC (\$41 million on <a href="#">ITESS</a>)</li> </ul>
Classification	R: Professional, Administration & Management Support Services

# 6 Common Hardware Systems-6th Generation (CHS-6)

## Description

- CHS-6 is the follow-on to the \$3.9 billion single-award [CHS-5 contract](#) held by [General Dynamics](#) used to deliver commercial IT hardware, commercial-off-the-shelf items, and services
- Army may switch CHS-6 to a multiple award contract, potentially with some portion set aside for small business
- CHS-5 began in 2018 and runs through August 2023
  - GD also was the prime on [CHS-4](#)
- Changing requirements in CHS-6 include eliminating contractor-ruggedized commercial IT hardware and removing the requirement to provide design and engineering support as part of the technology Insertion process
- CHS-6 will run for 10 years; value estimate is based on doubling the value of the five-year period for CHS-5
- BGOV take:** This competition represents a risk for GD and a potential opportunity for other IT companies to get a piece of a large requirement. [Read more from BGOV.](#)

Details	
Program	<a href="#">CHS-6</a>
Estimated value	\$7.8 billion
Agency	<a href="#">U.S. Army PEO Enterprise Information Systems</a> (DOD)
RFP release date	Q2 FY22-Q4 FY22 (BGOV estimate)
Award date	Q4 2022 or Q1 2023 (BGOV estimate)
Contract duration	Five years
Incumbents	<a href="#">General Dynamics Corp.</a> : \$1.3 billion
Classification	D: IT and Telecommunications

## 7

## USACE Horizontal Construction MATOC

### Description

- Multiple Award Task Order Contract (MATOC) providing design-build and design-bid-build (DBB) services for a range of horizontal—longer than they are tall—flood and storm damage reduction projects
- To be administered by USACE's [Galveston District](#), but contracts may extend throughout the Corp's [Southwest Division](#), which includes large portions of Texas, Arkansas, and Kansas, part of Missouri, and all of Oklahoma
- Projects include levees, floodwalls, drainage structures, pump stations, bridges, and other heavy civil construction
- Four-year base period and two two-year option periods
  - Final decision of the two-phase solicitation will use a best value tradeoff justification
- **BGOV Take:** USACE is at the forefront of efforts to address effects of storm intensification driven by climate change. From FY17 to FY21, USACE contract spending for flood control and mitigation grew 73% to [\\$2.1 billion](#). This MATOC, focused on one of the U.S. regions most vulnerable to flooding, will likely be a major source of flood-related engineering and construction awards in the coming years. [Read more from BGOV](#).

### Details

Program	<a href="#">USACE Horizontal Construction MATOC</a>
Estimated value	\$7 billion
Agency	<a href="#">Army Corps of Engineers</a> (DOD)
RFP release date	Feb. 2022 (USACE estimate)
Award date	Aug. 2022 (USACE estimate)
Contract duration	8 years
Incumbents	Multiple contracts totaling <a href="#">\$11.8 billion</a>
Classification	D: IT and Telecommunications

## 8

## Enterprise Cyber Capabilities (EC2)

### Description

- Air Force envisions a 10-year, \$5 billion–\$6 billion multiple award IDIQ contract.
- EC2 will have two pools, one for small business and one unrestricted
- The primary NAICS market is 541330 (Engineering Services, Exception, Military and Aerospace Equipment and Military Weapons), with a \$41.5 million small business size standard.
- Contract will include: data administration; training; education, and awareness; cybersecurity management; strategic planning and policy; cybersecurity defense analyses and threat exploitation; and all-source analyses
- Air Force says there are no direct incumbents, but the Air Combat Command has made [\\$630 million](#) in prime contract cybersecurity obligations over the past 10 years
  - Top companies have included [Ipsecure Inc.](#), [22nd Century Technologies Inc.](#), and [Cyber Systems & Services Solutions LLC](#)
- **BGOV Take:** The EC2 ceiling seems high compared to historical contract obligations, but it's likely the volume of work will increase to match the sophistication of [threats](#). [Read more from BGOV](#).

### Details

Program	<a href="#">Enterprise Cyber Capabilities (EC2)</a>
Estimated value	\$5 billion–\$6 billion
Agency	<a href="#">Air Force</a> (DOD)
RFP release date	Q2 FY22 (DOD estimate)
Award date	Nov. 2022 (DOD estimate)
Contract duration	10 years
Incumbents	This is a new requirement with no incumbents
Classification	R: Professional Administration & Management Support Services



# 9 GSA Government-wide Cloud BPA

## Description

- Massive new multiple award cloud contract, open to all federal agencies, to support the acquisition of cloud and cloud-related IT professional services for infrastructure, platforms, software
- “We want to put together not just a framework, but a market contractual vehicle that will allow our agencies to buy these core cloud services that we’re seeing them need more and more.” – Laura Stanton, GSA’s top IT buyer, at a 2021 event
- GSA plans awards in phases based on three pools: Pool 1-IaaS and PaaS (MAS SINs 518210C and OLM); Pool 2-SaaS (MAS SINs 518210C and OLM); and Pool 3-Cloud Professional Services (MAS SINs 518210C, 54151S, and OLM).
- Each pool will be independently evaluated and awarded based on the evaluation criteria for each pool.
- Federal agencies spent [\\$9.6 billion](#) on cloud services in fiscal 2021.
- **BGOV’s Take:** The Multiple Award Schedule SIN 518210C is already one of the leading ways agencies acquire cloud services. BGOV expects cloud spending through the GSA BPA to reach \$1 billion annually. [Read more from BGOV.](#)

Details	
Program	<a href="#">GSA Government-wide Cloud BPA</a>
Estimated value	\$5 billion (BGOV estimate)
Agency	<a href="#">General Services Administration</a>
RFP release date	Q2 FY22 (GSA estimate)
Award date	Pool 1: Q2 FY22; Q2-Q4 2022 (GSA estimate)
Contract duration	10 years
Incumbents	2,832 cloud vendors with contracts and task orders totaling <a href="#">\$9.6 billion</a> in FY 2021, including <a href="#">342 BPA holders</a> , <a href="#">270 GWAC holders</a> and <a href="#">536 GSA/VA Schedule holders</a> .
Classification	D: IT and Telecommunications

# 10 Access

## Description

- The State Department plans a new \$5 billion strategic sourcing contract supporting the Global IT Modernization (GITM, pronounced “git em”) program;
- State plans to compete Access as a multiple-award BPA, with all awards set aside for small businesses
  - About 53% of State’s IT hardware and software purchases currently flow through [SEWP V](#) – about \$459 million to date
  - Task order holders on other contracts such as [GSA Connections II](#) and [Schedule 70](#) could be at risk if work is shifted to Access.
- Access will support acquisition of networking equipment, servers, storage, hyperconverged infrastructure, cybersecurity software, laptops, desktops, smartphones, video conferencing equipment, and commercial software
- **BGOV’s Take:** If Access becomes the State Department’s strategic sourcing contract for IT hardware and software, it could put at risk more than 250 incumbent task orders, especially the 109 held by large and mid-sized businesses ineligible for Access. [Read more from BGOV.](#)

Details	
Program	<a href="#">Access</a>
Estimated value	\$5 billion
Agency	<a href="#">State</a>
RFP release date	Q2-Q3 FY22 (BGOV estimate)
Award date	TBD
Contract duration	10 years
Incumbents	233 IT products task orders totaling <a href="#">\$432 million</a>
Classification	70: IT and Telecommunications

## 11

## DCSA Background Investigation Fieldwork Services

### Description

- DCSA Agency plans to release two nearly identical solicitations concurrently, against which it anticipates awarding two single-award IDIQ contracts (one per solicitation)
- As many as 500,000 background investigations annually will require fieldwork, with work performed in all 50 states
- Covers civilian and military job applicants, federal employees, contractor employees, and federal program consultants
- Goal to enable enhanced investigation processes and continuous vetting that provides faster, more frequent evaluations and delivery of real-time background information
- DCSA seeks to transition away from legacy background investigation systems to [Trusted Workforce 2.0](#) and the National Background Investigation Services (NBIS)
- **BGOV's Take:** Three years after OPM and Defense Security Service background investigation functions [combined](#) under DCSA, the agency is taking steps to consolidate its contracts as it transitions off legacy BI systems through 2023. [Read more from BGOV.](#)

### Details

Program	<a href="#">DCSA Background Investigation Fieldwork Services (BIFS)</a>
Estimated value	\$4.5 billion (combined value of two contracts)
Agency	<a href="#">Defense Counterintelligence and Security Agency</a> (DOD)
RFP release date	Q2 2022 (DCSA estimate)
Award date	June 2022 (DCSA estimate)
Contract duration	5 years
Incumbents	Three DOD incumbents, one OPM incumbent with contracts totaling <a href="#">\$2.4 billion</a> ; 52 companies are qualified to perform background checks through GSA Schedule contracts available for viewing <a href="#">here</a>
Classification	R615 - Support- Administrative: Background Investigation

## 12

## Integrated Procurement Service Agent

### Description

- Goal is to provide medicine, equipment, and technical support to improve family health conditions and build locally managed supply chains
- Contract will be a follow-on to two of 10 parts of USAID's \$16 billion Global Health Supply Chain contract: 1) malaria and 2) family planning and reproductive health and maternal and child health and nutrition
  - Requirements include market forecasting, planning, and strategic sourcing; procurement, logistics, and inventory management; quality assurance; and regulatory compliance
- USAID released the pre-RFP Sept. 3, 2021
- USAID's plan for the remaining eight parts of the GHSC contract is to compete them as separate contracts.
- Chemonics International Inc. has held GHSC, which has a \$9.5 billion ceiling and expires in November 2023, since April 2015
- **BGOV Take:** [Read more from BGOV.](#)

### Details

Program	<a href="#">Integrated Procurement Service Agent (Integrated PSA)</a>
Estimated value	\$4.1 billion
Agency	<a href="#">U.S. Agency for International Development</a>
RFP release date	Feb. 28, 2022 (USAID estimate)
Award date	Nov. 30, 2022 (USAID estimate)
Contract duration	10 years
Incumbents	<a href="#">Chemonics International Inc.</a> : \$6.4 billion
Classification	R499 - Support- Professional: Other

# 13

## Combating Weapons of Mass Destruction R&D

### Description

- The [Defense Threat Reduction Agency](#) (DTRA) is planning a recompetes of its \$4 billion multiple award research and engineering contract
- Supporting mission of non-proliferation and counter-proliferation, per a June 25, 2021, [notice](#)
  - Develop programs and systems to deter, detect, and defeat foreign weapons of mass destruction (chemical, biological, radiological nuclear, high explosives) and improvised devices
- Work will include three pools
  - Pool 1: systems engineering and support sciences
  - Pool 2: detection and countermeasures
  - Pool 3: targeting, information operations, and irregular warfare
- Low end of value estimate is based on incumbent awards to date.
- BGOV Take:** The comment period for draft documents closed July 16, 2021. An industry attendee list was released Nov. 18, 2021. Incumbent contracts have end-dates between 2023 and 2025. Next step is a final RFP, probably some time in 2022. [Read more from BGOV.](#)

Details	
Program	<a href="#">Combating Weapons of Mass Destruction (CWMD) Research and Development</a>
Estimated value	<a href="#">\$1 billion-\$4 billion</a>
Agency	<a href="#">Defense Threat Reduction Agency</a> (DOD)
RFP release date	Q2-Q4 FY22 (BGOV estimate)
Award date	TBD
Contract duration	TBD (incumbent contracts were originally five-year periods of performance)
Incumbents	<ul style="list-style-type: none"> <li><a href="#">Applied Research Associates Inc.</a></li> <li><a href="#">Leidos Holdings Inc.</a></li> <li><a href="#">Huntington Ingalls Industries Inc.</a></li> <li><a href="#">Peraton Intermediate Holdings Corp.</a></li> </ul>
Classification	Research and Development

# 14

## Army TADSS Maintenance Program 2

### Description

- A third RFI was released October 2021 in the recompetes process for Army's Training Aids, Devices, Simulators, and Simulations (TADSS) contract. The update revised the value estimate to \$4 billion for fiscal 2025-2034
- Current [contract](#) is held by [Lockheed Martin](#), began in 2018, has a \$3.5 billion ceiling, and has an end date of April 30, 2025
- Full performance (following a phase-in period) for ATMP2 to begin July 1, 2025
  - [PEO STRI](#) currently plans a single-award indefinite-delivery, indefinite-quantity (IDIQ) contract
  - Systems supported include helicopter flight and maintenance simulators, the Synthetic Training Environment (STE) Instrumentation System, and video games for training
- BGOV take: There's still time for interested companies to get into the mix by studying the documents attached to the recompetes notice, BGOV's analysis, and the work performed by the incumbent. [Read more from BGOV.](#)

Details	
Program	<a href="#">Army TADSS Maintenance Program 2 (ATMP2)</a>
Estimated value	\$4 billion
Agency	<a href="#">U.S. Army Program Executive Office for Simulation, Training, and Instrumentation (PEO STRI)</a> (DOD)
RFP release date	FY22, possibly following an industry day
Award date	Late in FY22 or early FY23
Contract duration	10 years
Incumbents	<a href="#">Lockheed Martin Corp.</a> : \$825 million
Classification	J: Maintenance, Repair, and Rebuilding of Equipment

# 15

## Next Generation Delivery Services (NGDS 2)

### Description

- Administered by the U.S. Transportation Command ([USTRANSCOM](#)), one of eleven unified combatant commands of the Department of Defense
- Best-in-class freight transportation contract providing for small package air and ground shipping for all federal agencies;
- Covers domestic shipments up to 150 lbs. and for international shipments up to 300 lbs.
  - up to 300 lbs. between the continental US and Alaska, Hawaii and Puerto Rico, and within Alaska, Hawaii, and Puerto Rico
- Existing NGDS contracts, held since fiscal 2017 by [United Parcel Service](#), [FedEx](#), and [Atlas Air Worldwide Holdings, Inc.](#), expire September 2022 (i.e., no new orders). Contract completion isn't until Sept. 30, 2023, for UPS and FedEx.
- USTRANSCOM is exploring adding new solutions and services not required under the current NGDS contract
- BGOV's Take: As a mandatory-use BIC contract, NGDS 2 will be the main U.S. government transportation and logistics services contract in use for the next 5 years. [Read more from BGOV.](#)

### Details

Program	<a href="#">Next Generation Delivery Services (NGDS 2)</a>
Estimated value	\$2 billion-\$2.6 billion
Agency	<a href="#">U.S. Transportation Command</a> (DOD)
RFP release date	Q2-Q4 FY22 (BGOV estimate)
Award date	Q2-Q4 FY22 (BGOV estimate)
Contract duration	5 years
Incumbents	3 <a href="#">contracts</a> totaling \$2.57 billion
Classification	R: Professional, Administration & Management Support Services

# 16

## Enterprise Development Operations Services (EDOS)

### Description

- IRS's December updates call for a multiple award BPA using GSA's Multiple Award Schedule SIN 54151S, with task orders competed among all BPA holders and a 25% small business subcontracting goal
- EDOS is part of an aggressive IT modernization plan that would reduce operational costs by consolidating up to a dozen incumbent programs
  - Would consolidate a dozen legacy programs, including contracts and task orders held by IBM, Maximus, Deloitte, and Accenture
- Anticipated requirements include: systems engineering and enterprise architecture; defect reporting/tracking; configuration management, including enterprise life cycle (ELC); and IT systems; development programming; and source code development
- CMMI, ISO and CMMC cyber certifications are not a pre-requisite to win a BPA but will likely be required to win designated task orders

### Details

Program	<a href="#">Enterprise Development Operations Services (EDOS)</a>
Estimated value	\$2.6 billion
Agency	Internal Revenue Service (Treasury)
RFP release date	June 2022 (IRS estimate)
Award date	2023 (IRS estimate)
Contract duration	7 years
Incumbents	479 incumbents account for <a href="#">\$7.4 billion</a> in NAICS 54151* work at IRS since FY 2017
Classification	D: IT and Telecommunications

- BGOV Take: EDOS mirrors the DISA's \$11.7 billion [Defense Enclave Services](#). The proposed contract would outsource several IT functions to a single managed services provider to drive standardization and cost savings. [Read more from BGOV.](#)

# 17

## Integrated Logistics Management System

### Description

- ILMS is the State Department's enterprise supply chain management system for both unclassified and classified logistics and supply chain operations
  - Supports the requisition, procurement, warehousing, distribution, transportation, receipt, and tracking of goods and services in more than 178 countries around the world
  - ILMS annually tracks \$11 billion worth of goods, \$8.8 billion in assistance, \$5.5 billion in assets, 60,000 shipments, 1.5 million pounds of mail
- State seeks streamlined, end-to-end supply chain management system built primarily with commercial-off-the-shelf products and services
- Existing ILMS contract, held by [Accenture PLC](#) since 2009, expires in Sep. 2022
- BGOV Take:** This opportunity will be one of the largest civilian agency logistics contracts over the next 10 years. A July 29 sources sought notice shows State is considering awarding ILMS to a small business; the winning awardee will be required to subcontract at least 20% to small business. [Read more from BGOV.](#)

### Details

Program	<a href="#">Integrated Logistics Management System</a>
Estimated value	\$2.5 billion
Agency	<a href="#">State</a>
RFP release date	Q1 FY22 (BGOV estimate)
Award date	Q2 FY22 (BGOV estimate)
Contract duration	10 years
Incumbents	Accenture National Security Services LLC: <a href="#">\$1.34 billion</a>
Classification	D: IT and Telecommunications

# 18

## Comprehensive Technical Assistance for Health Supply Chain and Pharmaceutical Management (CompTA)

### Description

- Comprehensive TA seeks to ensure sustainable access to and the appropriate use of safe, quality-assured and affordable health commodities (e.g., medicines, contraceptives, vaccines/biologics, medical supplies, devices, and diagnostics)
- Will fund the development of sustainable, local systems for managing locally and regionally based pharmaceutical supply chains, to transition away from supply chain operators and service providers, and to build local capacity, with emphasis on private sector solutions
- Consolidates [eight](#) USAID Global Health Supply Chain awards issued since 2014
- USAID anticipates the award of up to six 10-year indefinite-delivery, indefinite-quantity (IDIQ) contracts, with two planned for small businesses;
- BGOV Take:** Comprehensive TA is a key professional services opportunity for companies with international logistics and supply chain management experience and with experience in the medical supply industry. Significant, steady funding is anticipated over the next decade. [Read more from BGOV.](#)

### Details

Program	<a href="#">Comprehensive Technical Assistance for Health Supply Chain and Pharmaceutical Management (CompTA)</a>
Estimated value	\$2 billion-\$2.49 billion
Agency	<a href="#">U.S. Agency for International Development</a>
RFP release date	Oct. 28, 2022 (USAID estimate)
Award date	Nov. 30, 2022 (USAID estimate)
Contract duration	10 years
Incumbents	7 identified contracts with a combined <a href="#">\$2.3 billion</a> ceiling and 2 task orders with a combined <a href="#">\$5.6 billion</a> ceiling
Classification	R: Professional, Administration & Management Support Services

## 19

## Information Technology Innovative Procurement for Strategic Sourcing (ITIPSS)

### Description

- FAA's Office of Information Technology (AIT) plans a 10-year, multiple award contract for a full range of leading-edge, technical, administrative, management, and professional IT-related solutions to further its transition to a shared services delivery model
- FAA is seeking solutions for all FAA/AIT, non-National Airspace System IT mission support; could involve the transition or consolidation of more than 100 existing FAA contracts
- Requirements include: program, service, enterprise, asset, and security management; office, training and facilities support; software and shared services ("XAAS") development; hardware and software support; futuristic technology (quantum computing, autonomous technology, AI)
- 10 awards anticipated, including 2-3 to companies of unrestricted size and 7-8 for small business, including 2-3 awards to 8(a) companies based on a best value evaluation
- **BGOV Take:** ITIPSS is leading-edge IT services MAC with significant potential for small business and 8(a) participation. 261 industry day registrants indicate high interest from large and small IT vendors. [Read more from BGOV.](#)

### Details

Program	<a href="#">Information Technology Innovative Procurement for Strategic Sourcing (ITIPSS)</a>
Estimated value	\$2.4 billion
Agency	<a href="#">Federal Aviation Administration</a> (DOT)
RFP release date	Q1-Q2 FY22 (BGOV estimate)
Award date	Q4 FY22 (BGOV estimate)
Contract duration	10 years
Incumbents	196 contract and tasks in NAICS 541519 since FY 2012 with total transactions of <a href="#">\$2.2 billion</a>
Classification	D: IT and Telecommunications

## 20

## Treasury Cloud Services (TCloud)

### Description

- Single-award blanket purchase agreement addressing Treasury-wide cloud computing needs and serving as the foundation for the agency's IT modernization efforts
- Treasury will only consider contractors authorized to provide cloud brokerage and cloud professional services through GSA's Multiple Award Schedule SIN 518210C, "Cloud Computing and Cloud Related IT Professional Services"
- Contractor will serve as a cloud "broker," tasked with providing access to multiple cloud service providers
  - Also responsible for a range of professional support services, including program management, multi-cloud provisioning and orchestration, cybersecurity support, help desk services, and integration with Treasury networks
- **BGOV Take:** In the process of determining an acquisition strategy, Treasury eliminated from consideration use of an existing indefinite quantity, indefinite delivery contract or development of a new IDIQ contract. The inflexibility of an existing IDIQ and the cost of spinning up a new IDIQ were identified by Treasury as flaws based on the need to "order the necessary cloud services when required, at the quantities needed, to satisfy the unique needs of each Treasury entity." [Read more from BGOV.](#)

### Details

Program	<a href="#">Treasury Cloud Services (Tcloud)</a>
Estimated value	\$1 billion
Agency	<a href="#">Treasury</a>
RFP release date	Q2 FY22 (Treasury estimate)
Award date	TBD
Contract duration	5 years
Incumbents	Currently <a href="#">434 companies</a> hold MAS SIN 518210C contracts.
Classification	D: IT and Telecommunications, Network As A Service



# Critical Facilities Infrastructure Sector Hits Contracts Record

By Paul Murphy, January 24, 2022

Companies looking to spot procurement supported by the bipartisan infrastructure law in the critical facilities sector can use contract spending data from the last several fiscal years as one signpost. Contract types and vehicles already common in this sector could be likely tools for program offices seeking expedited purchasing for infrastructure projects while the government is operating under a continuing resolution.

Mapping the Department of Homeland Security’s critical facilities infrastructure sector to corresponding federal markets identifies a record [\\$47.1 billion](#) in fiscal 2021. The government’s contract spending in this arena was driven by growth at the departments of Energy, Homeland Security, and State. Civilian agency spending grew 9.6% to \$32 billion from fiscal 2020 to fiscal 2021 while Pentagon spending remained flat.

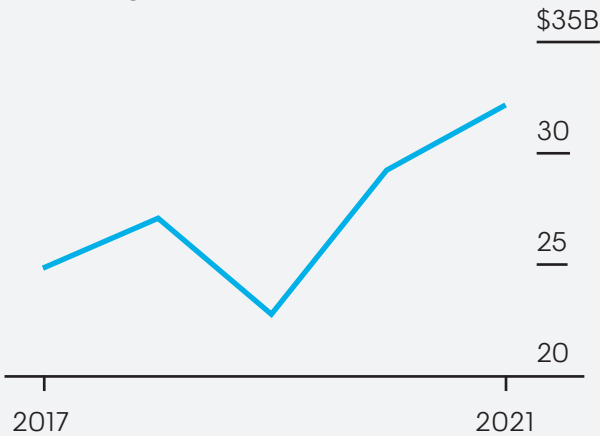
The alignment of the facilities critical infrastructure sector [definition](#) to corresponding federal NAICS markets flagged by the Cybersecurity and Infrastructure Security Agency and the National Institute for Occupational Safety and Health identifies a broad range of government facilities-related contracts and opportunities.

The market definition frames comprehensive contract portfolios, along with solicitations and recompetes [opportunities](#), tied to billions of dollars in ongoing facilities support, construction, and related infrastructure spending.

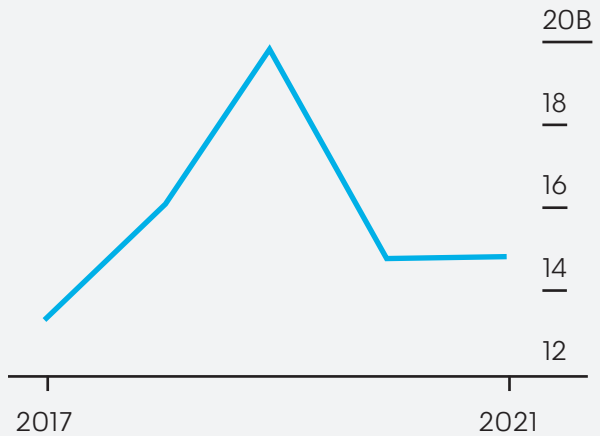
## Commercial Facilities Critical Infrastructure Sector Hits \$47.1 Billion

DOE, DHS and State up a combined 12.6% FY20-FY21 as DOD flattens

Civilian Agencies



Defense



**Notes:** Data as of Jan. 19.

**Source:** National Institute of Occupational Safety and Health, Bloomberg Government

Critical government facilities include national laboratories, military installations, embassies, office buildings, and courthouses that are both open and restricted to public access. These facilities may house critical equipment and materials, systems, IT and communications networks, and cyber technology deemed essential for day-to-day government operations and employ essential support personnel.

The prominence of Energy Department procurement in this sector bumps New Mexico and Tennessee to the [top locations](#) for contract place of performance since fiscal 2017. Sandia National Laboratories and Los Alamos National Laboratory account for almost all of the \$8.9 billion in obligations for critical facilities in New Mexico.

[Honeywell International Inc.](#) provides the critical facilities-related work at Sandia, and [Triad National Security](#) is the incumbent at Los Alamos. Those large Energy Department contracts put those two companies ahead of [others in the market](#).

Among all critical facilities contracts, [more than 93%](#) of obligations went to definitive contracts and indefinite delivery vehicles, with very little use of GSA schedules, blanket purchase agreements, government-wide acquisition contracts or other types of contracts. The [top 10 contract vehicles](#) totaled \$21 billion: Seven contracts worth a combined \$17.3 billion funded DOE facilities, while two focused on logistics support and one on security services.

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